

PAYLESS CAR RENTAL FACTS

Company Name:	Payless Car Rental System, Inc.
Address:	2350-N 34 th Street North
City:	St. Petersburg
State:	Florida
Country:	USA
Zip Code:	33713
Telephone:	727-321-6352 x 148
Facsimile:	727-323-6856
E-mail:	Franchise@PaylessCarRental.com
Website URL:	http://www.PaylessCarRental.com
Date Established:	Established: 1971 in Spokane, Washington First Franchise: 1971 in Seattle, Washington
Type of Business:	Automotive Rental
Total Number of Locations:	+1,500 (with Sixt and Network Partnership)
Fleet Size:	110,000 vehicles
Located In:	62 Countries Worldwide
US Expansion Plans:	Top 100 Airports & Community Locations
International Expansion Plans:	Canada, Asia, South America
Parent Company:	Avalon Global Group, Inc.
Travel Portal Presence:	Expedia, Travelocity, Orbitz,
MetaSearch Presence:	SideStep.com, Kayak.com, Qixo.com
GDS Presence:	Amadeus, Galileo, Sabre Worldspan
Frequent Flyer Programs:	Alaska Airlines
Airline Merchant Agreement:	Southwest Airlines
PaylessCarRental.com Hits:	over 90 Million annually
<i>Financial Requirements:</i>	
Total Investment:	Varies from \$220K - \$6M+
Minimum Net Worth:	\$500K
Initial Franchise Fee:	\$20K - \$50K – Community Locations \$35K+ - Airport Territories and Countries
Monthly System Fees:	Administrative/Royalty 5% - Airports 4% - Non Airport Locations Marketing/Advertising Fee 3% - Airport 1% - Non Airport Locations
Provide Earning Statement?:	No
Terms of Contract:	5 Years, renewable
Absentee Ownership:	Not Recommended