

Feel the difference



FordFusion

Retail prices and consumer offers.

Consumer offers valid from 1 January 2007 to 31 March 2007

Ford Fusion prices

Series	Engine	Transmission	CO2 Band	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £
5dr							
Style	1.4i Duratec 16V (80PS)	5 speed manual	D2	8,899.57	1,557.43	10,457.00	10,645.00
Style	1.4i Duratec 16V (80PS)	Durashift EST	C2	9,346.38	1,635.62	10,982.00	11,145.00
Style	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	9,422.98	1,649.02	11,072.00	11,245.00
Style Climate	1.4i Duratec 16V (80PS)	5 speed manual	D2	9,410.21	1,646.79	11,057.00	11,245.00
Style Climate	1.4i Duratec 16V (80PS)	Durashift EST	C2	9,857.02	1,724.98	11,582.00	11,745.00
Style Climate	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	9,933.62	1,738.38	11,672.00	11,845.00
Zetec Climate	1.4i Duratec 16V (80PS)	5 speed manual	D2	9,920.85	1,736.15	11,657.00	11,845.00
Zetec Climate	1.4i Duratec 16V (80PS)	Durashift EST	C2	10,367.66	1,814.34	12,182.00	12,345.00
Zetec Climate	1.6i Duratec 16V (100PS)	5 speed manual	D2	10,431.49	1,825.51	12,257.00	12,445.00
Zetec Climate	1.6i Duratec 16V (100PS)	Durashift Automatic	E2	11,261.28	1,970.72	13,232.00	13,445.00
Zetec Climate	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	10,444.26	1,827.74	12,272.00	12,445.00
Zetec Climate	1.6 Duratorq TDCi (90PS)	5 speed manual	B3	11,005.96	1,926.04	12,932.00	13,045.00
Fusion +	1.4i Duratec 16V (80PS)	5 speed manual	D2	10,431.49	1,825.51	12,257.00	12,445.00
Fusion +	1.4i Duratec 16V (80PS)	Durashift EST	C2	10,878.30	1,903.70	12,782.00	12,945.00
Fusion +	1.6i Duratec 16V (100PS)	5 speed manual	D2	10,942.13	1,914.87	12,857.00	13,045.00
Fusion +	1.6i Duratec 16V (100PS)	Durashift Automatic	E2	11,771.91	2,060.09	13,832.00	14,045.00
Fusion +	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	10,954.89	1,917.11	12,872.00	13,045.00
Fusion +	1.6 Duratorq TDCi (90PS)	5 speed manual	B3	11,516.60	2,015.40	13,532.00	13,645.00
Pursuit	1.4i Duratec 16V (80PS)	5 speed manual	D2	9,197.45	1,609.55	10,807.00	10,995.00
Pursuit	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	9,720.85	1,701.15	11,422.00	11,595.00
Pursuit Climate	1.4i Duratec 16V (80PS)	5 speed manual	D2	9,708.09	1,698.91	11,407.00	11,595.00
Pursuit Climate	1.4 Duratorq TDCi (68PS)	5 speed manual	C3	10,231.49	1,790.51	12,022.00	12,195.00

Consumer offers

6.9% Typical APR finance

£1,500 customer saving

Style

Style Climate

Zetec Climate

Fusion +

6.9% Typical APR finance

6.9% Typical APR finance is available when financed with Ford Options (up to 36 months) and Ford Acquire. No minimum deposit required.

£1,500 customer saving

Customer savings are deducted from the manufacturer's recommended retail price

Terms and conditions

Retail customers only. Subject to availability at participating dealers for new cars, contracted between 01/01/07 and 31/03/07. All finance subject to status and conditions. Guarantees and indemnities may be required. Freepost Ford Credit. We reserve the right to withdraw marketing programmes at any time.

Consumer offers correct as at 20-12-2006

Ford Fusion prices

Option availability

	Style	Style Climate	Zetec Climate	Fusion +	Pursuit	Pursuit Climate	Price £	VAT £	Total £
16" alloy wheels ilo 15" 5-spoke alloy wheels					○	○	297.87	52.13	350.00
16" machined alloy wheels ilo 15" 5-spoke alloy wheels					○	○	297.87	52.13	350.00
Bluetooth hands-free technology and Voice Control System	○ ¹	○ ¹	○ ¹		○ ¹	○ ¹	255.32	44.68	300.00
Bluetooth hands-free technology and Voice Control System				○ ¹			212.77	37.23	250.00
CD 6006 (6 disc in-dash) with remote ilo CD 6000	○	○	○		○	○	212.77	37.23	250.00
Detachable tow bar	○	○	○	○	○	○	297.87	52.13	350.00
Electronic Automatic Temperature Control (EATC)		○	○	○		○	212.77	37.23	250.00
Electronic Stability Programme (ESP)			○ ²	○ ²			425.53	74.47	500.00
Fixed tow bar	○	○					212.77	37.23	250.00
Interior Styling Kit					○	○	85.11	14.89	100.00
Leather trim			○	○			595.74	104.26	700.00
Metallic paint	○	○	○	○	○	○	297.87	52.13	350.00
Perimeter alarm	○	○	○	●	○	○	127.66	22.34	150.00
Portable Music Connection Socket	○	○	○ ³	○ ³	○	○	17.02	2.98	20.00
Power-fold door mirrors (body-coloured)		○	○	●			85.11	14.89	100.00
Rain sensing wipers and automatic headlamps	○	○	○	●	○	○	85.11	14.89	100.00
Rear parking distance sensor	○	○	○	○	○	○	212.77	37.23	250.00
Reflex Pack	○	○	○	○	○	○	234.04	40.96	275.00
Remote control for 6000CD	○	○	○		○	○	42.55	7.45	50.00
Second remote key	○	○	○	○	○	○	17.02	2.98	20.00
Smoker's Pack	○	○	○	○	○	○	12.77	2.23	15.00
Manual tilt/sliding sunroof	○	○	○	○	○	○	340.43	59.57	400.00
Privacy glass			○	●	○	○	85.11	14.89	100.00

● = Standard ○ = Optional

1. Includes remote column stalk. Does not include mobile phone or cradle

2. ESP must be ordered with the Reflex Pack at additional cost. ESP is only available on 1.4TDCi, 1.6TDCi and 1.6i petrol manual vehicles

3. Not available with automatic transmission

Option Pack details

Interior Styling Kit

Silver dashboard bezel and alloy gear knob.

Reflex Pack

Front seat side airbags, side curtain airbags and centre rear head restraint.

Smoker's Pack

Ashtray and lighter replaces stowage tray and auxilliary power point.

FordFusion prices

Ford Protect

Every new Ford car sold is protected by a 3-year/60,000 miles Ford Protect Classic Plan Warranty. In addition, it will also come with Ford Assistance for 1 year, providing roadside assistance in the UK and throughout Europe. You can also upgrade to a Ford Protect Premium Plan, giving you the option of scheduled servicing and extended Ford Assistance.

Premium Plan

Features:

Scheduled servicing - Covers scheduled servicing recommended by Ford, including associated parts and labour, for the number of services applicable to your plan; replacement brake fluid (every other year); bodywork and paint check (annually); air conditioning check (at third service only)

Extended Ford Assistance - roadside assistance in the UK and throughout Europe

Vehicle hire - up to £30 per day for up to 7 days

Ask your Ford Dealer for full details of Ford Protect Premium Plans and Terms and Conditions. Alternatively, call Ford Protect Customer Services on 0870 241 6726 or visit www.ford.co.uk

Plan Length	Mileage Limit	No. of services	Classic	Premium
3 years	60,000	N/A	No-fee	
Plan enhancements				
2 years*	40,000	2		£280.00
3 years	60,000	3		£460.00

*the no-fee warranty element of this plan applies for 3 years/60,000 miles

Please note

- The length of your plan (and number of services on Premium Plans) applies from your New Vehicle Warranty commencement date, usually the date of first registration.
- Time and mileage limits apply to all Ford Protect Plans.
- It is a condition of Ford Protect Premium Plans that your vehicle is serviced by an Authorised Ford Repairer, according to the schedules in your Ford Service Portfolio. In addition, your Ford Service History Log must be stamped and kept up-to-date.
- The Ford Protect Plan is transferable so it is an added benefit to the new owner if you decide to sell your vehicle.
- Prices were correct at time of printing and include VAT at 17.5%.

Ford Fusion prices

The Estimated 'On the Road' retail prices include the following:

CO2 Emissions Band	Number Plates (Est) £	Vehicle First Registration Fee £	Vehicle Excise Duty £	Total £
B3	25.00	38.00	50.00	113.00
C2	25.00	38.00	100.00	163.00
C3	25.00	38.00	110.00	173.00
D2	25.00	38.00	125.00	188.00
E2	25.00	38.00	150.00	213.00

The delivery charge is included in the total retail price, and is made on all Ford Fusion models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

From 1st March 2001, the Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO2 emissions* (expressed in grammes per kilometre). The chart below shows the Bands and the VED which will be levied.

VED Band	CO2 Emissions (g/km)*	Alternative Fuel £	Petrol £	Diesel £
A	up to 100	0.00	0.00	0.00
B	101 to 120	30.00	40.00	50.00
C	121 to 150	90.00	100.00	110.00
D	151 to 165	115.00	125.00	135.00
E	166 to 185	140.00	150.00	160.00
F	185 to 225	180.00	190.00	195.00
G	over 225	200.00	210.00	215.00

* All CO2 emissions figures in g/km are from officially approved tests under the Passenger Car Fuel Consumption Order 1983 and in accordance with the EEC Directive 93/116/EC.

The CO2 emissions and fuel consumption test figures shown in the chart do not express or imply any guarantee of the emissions or fuel consumption of a car of the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres, optional or accessory wheels and tyres may have an effect on the emissions and fuel consumption of a vehicle.

Customer order Price Protection Plan

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

VAT

VAT shown is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Vehicle Excise Duty

The Vehicle Excise Duty charge is applicable at the time of supply.

Price and specification changes

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

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For further information please contact:

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